



Development Assistance Operators from the EU New Member States: Experiences, Trends and Challenges

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Speaker Profile

Name	Robert Zeiner
Organization	Austrian Development Agency (ADA)
Title/Position	Director, Programmes and Projects International

Robert Zeiner has more than 20 years of experience in diverse organisations of development co-operation and he is, since the end of 2003, the Director of international programmes and projects for the Austrian Development Agency (ADA).

M. Zeiner started his professional career in the Austrian Steel Industry (feasibility studies) and worked from 1983 to 1985 as the director of an SME in Austria. From 1986 to 1991 he was program-coordinator of the Austrian Service for Development Co-operation for Central America, where he was based in Managua, Nicaragua.

From 1991 to 2003, Robert Zeiner was director of the Austrian Service for Development Co-operation and HORIZONT3000. He was, thus, responsible for the successful planning, design and implementation of TRIALOG (EU-enlargement and development cooperation) and for the development and implementation of a quality management tool for development cooperation.